



Building a Global Insurtech

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FINEOS



FINEOS at a Glance

60+ carriers



Market Leader in Life, Accident & Health Core Systems



The FINEOS Platform: 100% focused on Life, Accident and Health

+30%



Strong and Consistent SaaS Product Revenue Growth

500+ R&D team



1000+ global employees

Top Talent & Experience
High Employee Retention

9

million customers

\$4B

managed on the FINEOS Platform

6

replaced legacy systems

Unprecedented Transformation:
New York Life Group Benefit Solutions

80%



SaaS Platform Revenues¹

¹. Includes cloud services and subscription revenues as a percentage of total revenue as at 31 March 2021.



FINEOS Market Leadership and Presence

7 OF THE 10

Largest group LA&H insurers in the US

6 OF THE 20

Largest LA&H insurers in Canada

EMEA

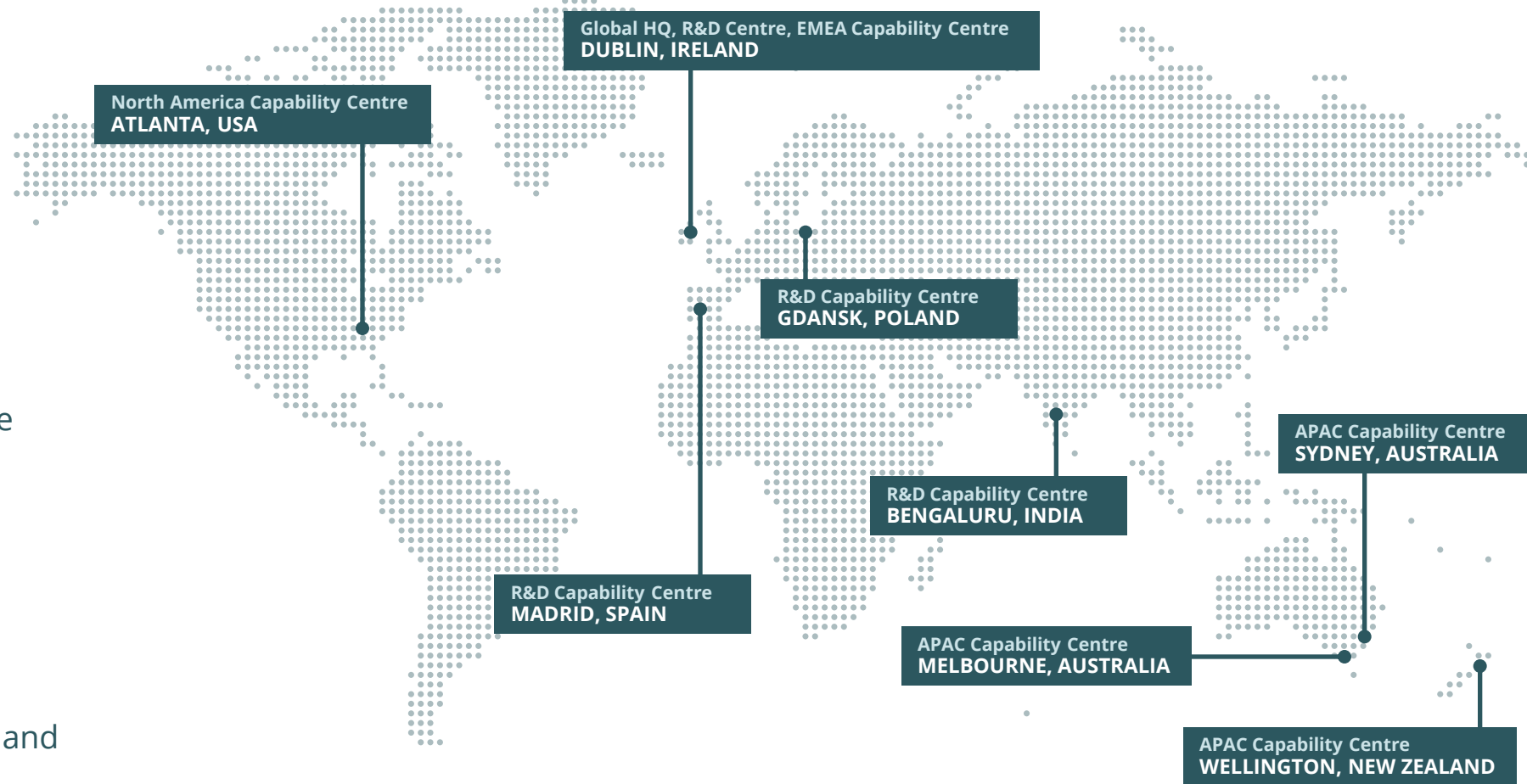
Large multi-line insurers in Ireland, UK & Northern Europe

70%

Market share of group insurance in Australia

100%

of accident claims in New Zealand are processed on FINEOS



FINEOS Global Customer Base*



**representative list only*

Cloud Native SaaS Platform

27 AWS services and growing

A product created by FINEOS

Fully automatic “Infrastructure as Code”
to create and manage environments

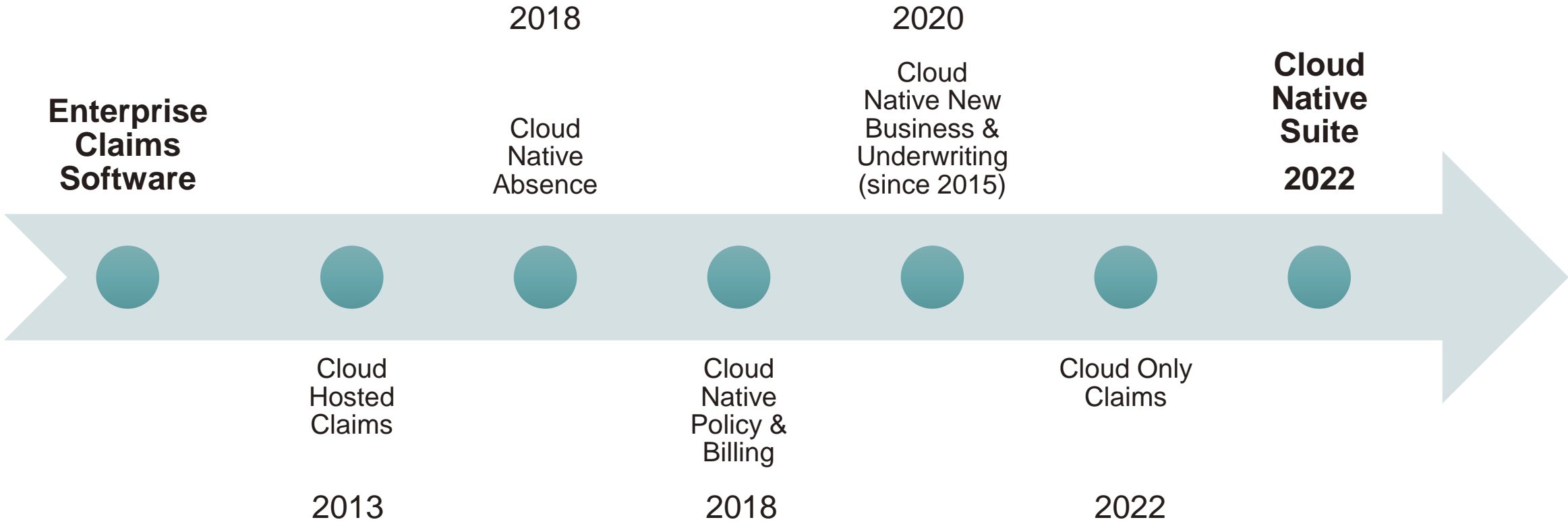
Complex security and reliability architecture

AWS Well Architected for Financial Services

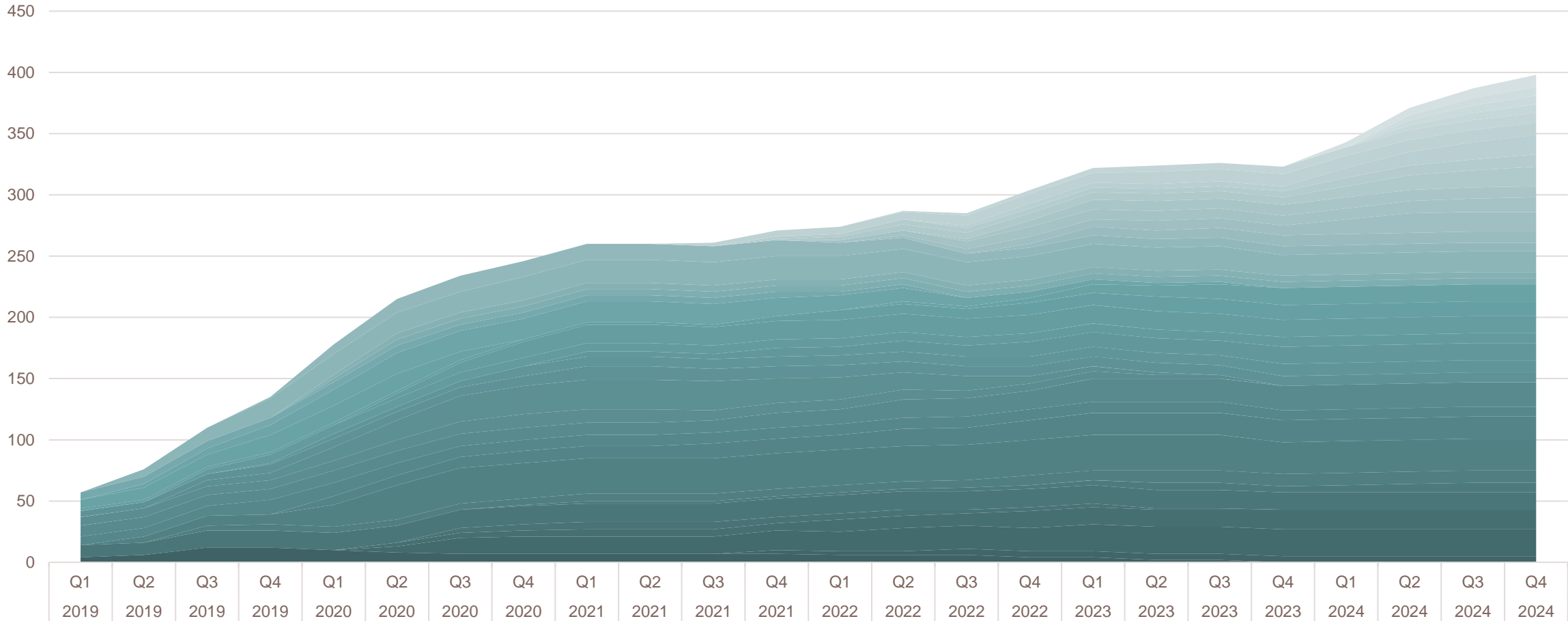
Constantly being improved by FINEOS and AWS



Our Cloud Journey



Cloud Growth 2019-2024





Ground-breaking joint case study of the purpose-built FINEOS Platform successfully meeting the business challenges of one of the largest North American Group carriers

"New York Life Group Benefit Solutions has achieved an industry-first technology position with the first complete FINEOS AdminSuite implementation on the FINEOS Platform powered by AWS. FINEOS AdminSuite combined with other complementary cloud technology investments enables Group Benefit Solutions to provide best-in-class benefits administration for our employer clients and their employees today while keeping pace with future market demands."
– **Matt Marze, Vice President – Technology, New York Life Group Benefit Solutions**



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