



InsTech.ie

# InsurTech Spotlight



# teambase

SIMPLIFY. AUTOMATE. THRIVE.



Donegal, Ireland



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## Insurance Administration Reimagined

Teambase supports, advises, and accelerates Insurance Brokers, MGAs, and Insurers to leverage digital technologies to become more efficient, profitable, customer centric and innovative.

Our solutions are co-designed, co-created and deployed with Insurance Brokers, MGAs & Insurers to address real world challenges and opportunities within the insurance industry.

“Simplify. Automate. Thrive.” is our mission, to simplify the complex insurance business processes, automate time-consuming and manual administration so that our clients can thrive.

This mission is achieved via our portfolio of InsurTech solutions tackling the insurance admin challenge:

- 1 **BenefitNet** - Group Medical/Life policy administration system to help better acquire, retain and serve your customers through an interactive digital experience.
- 2 **BenefitFlex** - Your online Benefits Marketplace for flexible and voluntary benefit schemes enrolment and insights.
- 3 **Quick Quote Hub** - Automating and simplifying the proposal, quote and bind business processes across multiple insurance risk types.
- 4 **Policy Lane** - Customer engagement platform designed to streamline and consolidate the management of various risk types and offering cross-sell insights to Brokers, MGAs, and Insurers.

### Problem being solved

Since Insurance is a heavily regulated industry, there is a lot of documentation and administration to be processed with various complex business processes between stakeholders. This is time-consuming and often manual making it difficult for back-office teams to manage and stay on top of.

With the world rapidly moving towards a digital-first approach, there has never been a better time to leverage technology to provide faster, more efficient, and more personalized insurance products and experiences to customers. We are committed to staying at the forefront of technological advancements to deliver innovative and seamless experiences.

### History

Founded in 2022 by Helen Burke having relocated back home to Ireland in 2021 after over 10 years of successfully launching digital insurance solutions in the Middle East, Africa and Asian markets with global Insurance Brokers. Our team bring a blend of insurance domain expertise, software and analytics capabilities and operations experience to the table.

Highlights of 2023 for Teambase included being selected to participate in the Global InsurTech Accelerator Program and pitch on stage at the InsurTech Global Summit in Israel along with being nominated as InsurTech of the year by the Swiss InsurTech Hub based in Switzerland.

### The Team



**Helen Burke**  
Founder & CEO



**Paul Boyle**  
Business Development  
Director



**Vadym Simonov**  
Senior Software  
Engineer



**Robert Koval**  
Managing Director



**Lisa Wardlaw**  
Board of Advisors